

A career with the price setter to the Nation

Lanka Sathosa is the largest retail chain of Sri Lanka with a turnover of over Rs. 30 Billion with 300 Outlets across the country. We are focused on the following objectives:

- Reducing the cost of living.
- Link the corporate community to the masses of the country.
- Grant an opportunity for the SMEs to link to the demand chain of the country.

In order to achieve the above objectives, we wish to expand our business into 500 outlets to achieve a target of 50 Billion turnover. We are looking for competent Professionals to join our Management Team.

DGM PROCUREMENT (CONTRACT)

The Job Role :

- Develop sourcing and procurement activities that support key business objectives;
- Develop and execute a long – term strategy to facilitate improvements for Procurement Services;
- Develop sourcing options to obtain best possible price and quality.
- Ensure the execution of procurement strategies across the firm to ensure consistent and high quality value delivery.
- Manage and operate an efficient warehousing network and transport department;
- Develop and implement controls to reduce pilferage and losses from storage and transportation;
- Implement best practices in procurement and supplier management to support commercial and operational objectives;
- Identify areas for improvement to continually drive performance and business results;
- Maintain strong working relationships with strategic suppliers to assure cost, quality, and delivery targets are met;
- Oversee the development and execution of sourcing strategies across all categories within span of control including targets, timelines and resource plans;
- Create and implement a scalable procurement strategy and function;
- Integrate with DGM operations for the smooth function of supply chain.

Qualifications:

External Candidates

- A Bachelor's Degree in Marketing, Business Management or Commerce which is recognized by U.G.C; WITH
- A Postgraduate Degree qualification (Master's) in the relevant field or Associate Membership of a recognized professional Chartered Institute, which is relevant to the subject area of the post ; AND
- Minimum of 15 years' experience at a " Managerial Level" in a Corporation, Statutory Board /Institution or a reputed private institution.

Internal Candidates: (1 or 2 below)

1. Having obtain the Qualification required by external candidates above
2. A Minimum of 5 years satisfactory service in a post in the senior Manager (HM) Category in the subject area relevant to the post.

AND

A proven ability to lead and direct multi-disciplinary teams. Experience in proper deployment and efficient management of human and other resources

The ideal candidate should also:

- Have experience working in a modern trade retail chain operation;
- Possess experience developing and implementing a procurement function;
- Have a proven track record;
- Have Aptitude in decision-making and analyzing data;
- Demonstrate Strong leadership capabilities;
- Have strong and effective verbal and written communication skills.

Salary & other allowances : Basic salary Rs. 150,000

(Performance allowance Rs. 75,000 + Transport allowance Rs. 50,000 + Fuel allowance Rs. 15,000 + Mobile reimbursement Rs. 9,000)

DGM OPERATIONS (CONTRACT)

The Job Role :

- Implement the corporate strategy/plan and develop KPI's in outlet operations;
- Set up controls at outlet level to reduce pilferage;
- Promote and deliver a high quality shopping experience;
- Identify customer needs and improve customer service and outlet standards by localizing stores;
- Communicate all retail objectives to the retail operations team and motivate the team to deliver;
- Develop, manage and maintain delivery of retail operations, through induction, training programmes, product and sales in coordination with branch managers;
- Responsible for all aspects of day to day operations including health and safety, shop security and staff welfare;
- Be a driving force towards the financial performance and commercial profitability of all retail branches ;
- Emphasis on developing skills and training across the department to improve the retail operations team to uplift the corporate image;
- Participate actively in re- branding and development of company's image across all channels and outlets.

Qualifications

External Candidates

- A Bachelor's Degree in Marketing, Business Management or Commerce which is recognized by U.G.C; WITH
- A Postgraduate Degree qualification (Master's) in the relevant field or Associate Membership of a recognized

professional Chartered Institute, which is relevant to the subject area of the post;

AND

- Minimum of 15 years' experience at a "Managerial Level" in a Corporation, Statutory Board/ Institution or a reputed private institution.

Internal Candidates: (1 or 2 below)

1. Having obtained the Qualifications required by the external candidates above
2. A Minimum of 5 years satisfactory service in a post in the senior Manager (HM) Category in the subject area relevant to the post.

AND

A proven ability to lead and direct multi-disciplinary teams. Experience in proper deployment and efficient management of human and other resources

The Ideal candidate should also:

- Have exposure/ experience in modern trade chain;
- Be highly organized with a high level of dedication and commitment
- Have experience working and leading large teams;
- Be willing to travel as and when required
- Demonstrate excellent interpersonal and communication skills;

Salary & other allowances : Basic salary Rs. 150,000

(Performance allowance Rs. 75,000 + Transport allowance Rs. 50,000 + Fuel allowance Rs. 15,000 + Mobile reimbursement Rs. 9,000)

SENIOR MANAGER (IT)

The Job Role :

- Develop IT strategy for the business;
- Provide expertise and support during systems upgrades, installations, and conversions and file maintenance;
- Oversee systems development and enhancement and the integration of new systems with existing systems;
- Communicate regularly with executive management and all users of information services and systems;
- Develop the IT staff to meet the changing needs of users, groups and offices; new projects and technologies; and varying staff strengths;
- Develop standard operating procedures and best practices, including Providing written protocols and guidance to IT staff and to end – users;
- Ensure the creation and maintenance of all written documentation, including system and user manuals, license agreements, and documentation of modifications and upgrades;
- Manage the change process in implementation;
- Keep current with the latest technologies and determine what new technology solutions and implementations will meet business and system requirements;
- Integrate total business through enterprise system;
- Develop effective service levels for day to day IT requirements of users.

Qualifications

External Candidates

1. Have a Bachelor's Degree in IT which is recognized by U.G.C WITH
 2. A postgraduate Degree qualification (Master's) in the relevant field or Associate Membership of a recognized professional Chartered Institute, which is relevant to the subject area of the post AND
- Minimum of 15 years' experience at a " Managerial Level" in a Corporation, Statutory Board/ Institution or a reputed private institution.

Internal Candidates (1 or 2 below) :

1. Having obtained the qualifications required by external candidates above.
2. Completion of minimum ten (10) years satisfactory service in a post in the Manager Category (MM) Grade 1 in the subject area relevant to the post.

Salary code : (HM-1-1)

Salary scale : Rs.38,530 – 15 x 1,100 – 55,030/-

Salary & other allowances : (Cost of living Rs. 7,800 +Mobile reimbursement Rs. 5,000 + Traveling allowance Rs. 30,000 + Fuel allowance Rs. 15,000 + Additional allowance Rs. 10,000)

The ideal candidate should also:

- Possess or have experience in implementing ERP or any other Enterprise system;
- Have the ability to lead a team of technical staff, and work with the Executive Management of the company;
- Have excellent verbal and written communication skills. Ability to meet deadlines;
- Have the following competencies, strong project management, organizational and time management skills excellent problem-solving, analytical and evaluative skills.

If you have the right qualifications and experience, please submit your curriculum vitae with copies of certificates under registered cover within 10 days of this advertisement to :
(The post applied should be indicated on the top left hand corner of the envelope.)